

# The Light up starter pack:

## *Products:*

The Singing Silence Set \$17.95  
A Design of Gold \$19.95  
Even Before You Were Born \$14.95  
Faith Teddy \$24.95  
Mini Teddy \$3.95  
Scrapbooking Stamps \$24.95  
Silver Jewellery Pendant (New Creation, shield or soar) \$39.95  
For All Time \$19.95  
Baby Wrap \$27.95  
Cancer the defeated foe \$21.95  
Climbing Mountains \$16.95  
Heart and Mind CD \$25.95  
Where Lions Roar at night \$19.95  
Magnet \$4.95  
Cross Domed earrings \$9.95  
Little Teapot \$14.95  
Gift journal \$9.95  
Star, the stable and the saviour \$14.95  
Car Park Parables \$9.95  
Baby romper - heartsong \$24.95  
The Theologast \$12.95  
Between the Microwave and the Mall \$17.95  
Creation Answers Book \$14.95  
The Lost sheep (kids book) \$7.95  
The Lost sheep (colouring book) \$3.95  
Polymer clay keyring \$10.95

## *Light up Tools:*

The light the dark document bag \$24.95  
20 Catalogues  
Host gift pack (gifts to give hosts and prizes)  
50 Order forms  
5 party packs

**TOTAL VALUE of PRODUCTS: Over \$409.80**

**TOTAL COST of LIGHTUP TOOLS: \$70.00**

**TOTAL DEMONSTRATOR COST: \$363.00**

(Pay out of your first few parties, or 30 days to pay).

# The Light up modified starter pack:

## Representative Choices:

1) Swap up to 4 items from the starter pack. The starter pack has been designed to include a range of products, especially items people may not have seen before and that need to be seen. However you may swap up to 4 items in your starter pack in case you already own that particular book, have a strong interest in something or would like to focus on one specific area. When you sign up before you are handed your starter pack you need to inform LTD of the swaps you would like.

2) Upgrade with products of your choice. Representatives receive a 22% discount on products from the catalogue range as an ongoing discount while they are actively selling and promoting Light the Dark products.

The initial start up packs offer this discount with the light up tools being included. Choose extra products from the range at a 27% discount and add these to your starter pack. These extra products can be any products currently available.